



DHS SCORECARD	FY2007 GOALS/ACHIEVEMENTS			FY 2007 PROGRESS		FY2008 PLAN		COMMENTS FOR AGENCY																	
<div>Initiative</div> <div>SMALL BUSINESS PROCUREMENT</div> <div>Agency Lead:</div> <div>Kevin Boshears DHS OSDBU</div>	<div></div> <div>Green</div>	<table><tr><td></td><td>Goal</td><td>Achieved</td></tr><tr><td>SB</td><td>30%</td><td>35.34%</td></tr><tr><td>SDB</td><td>8%</td><td>13.37%</td></tr><tr><td>WOSB</td><td>5%</td><td>7.97%</td></tr><tr><td>HUBZone</td><td>3%</td><td>3.10%</td></tr><tr><td>SDVOSB</td><td>3%</td><td>1.35%</td></tr></table> <div>GREEN STANDARDS</div> <div>_X_The agency must meet 100% of its small business goal, 100% of its 3 socio-economic goals, and make progress in the remaining goal.</div> <div>YELLOW STANDARDS</div> <div>___The agency must meet 90-99% of its small business goal, at least 1 or more socio-economic goals and make progress in the remaining goals.</div> <div>RED STANDARDS</div> <div>___The Agency did not meet the REQUIREMENTS for the Yellow standard.</div>		Goal	Achieved	SB	30%	35.34%	SDB	8%	13.37%	WOSB	5%	7.97%	HUBZone	3%	3.10%	SDVOSB	3%	1.35%	<div></div> <div>Green</div>	<div>GREEN</div> <div>_X_ The Agency must meet all progress standards and show progress in attainment of goals.</div> <div>YELLOW</div> <div>___ The Agency can miss no more than 2 progress standards</div> <div>1. _X_ Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are.</div> <div>2. _X_ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.</div> <div>3. _X_ Has demonstrated top-level Agency commitment to small business contracting.</div> <div>4. _X_ Has a comprehensive small business program that includes written polices and procedures focused on improving the competitive environment and increasing small business participation in the procurement process.</div> <div>5. _X_ Has small business goal achievement as a rating element for acquisition personnel.</div> <div>6. _X_ Works cooperatively with SBA on outreach and targeting initiatives.</div> <div>7. _X_ Meets deadlines for all required strategic plans and annual reports due to SBA.</div> <div>8. _X_ Has a process to ensure small business data is accurately reported in FPDS-NG.</div> <div>9. _X_ Enforces small business subcontracting plans and meets subcontracting goals.</div>	<div>Acceptable</div>	<div>Actions taken:</div> <div>_X_ Meets all Plan Requirements:</div> <div>1. _X_ Implemented strategic plan to increase the value of competitively awarded contracts to small businesses during the period.</div> <div>2. _X_ Demonstrated top-level Agency commitment to small business contracting during the period.</div> <div>3. _X_ Planned significant events to increase small business participation in the procurement process during the period.</div> <div>4. _X_ Demonstrates that small business data is accurately reported in FPDS-NG during the period.</div> <div>5. _X_ Demonstrates that policies and procedures are in to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.</div> <div>6. _X_ Demonstrated no unjustified bundling has taken place during the period.</div> <div>7. _X_ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.</div> <div>8. _X_ Planned to collaborate on formulation of small business procurement policy initiatives during the period.</div> <div>9. _X_ Agency submits all strategic plans and reports that become due to SBA during the reporting period.</div>	<div>Based on a 3-year average, DHS made significant progress on its SDVOSB goal.</div> <div>BEST PRACTICES</div> <div>DHS has a comprehensive small business program supported by its directive and outreach activities. The directive has many elements that would be useful for other Federal agencies to adopt, if they do not currently have a separate SB directive</div>
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